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CONTACT:

Dawn Cherry
GuideMed® Office Manager
214-870-0106
dawn.cherry@healthtrackrx.com

AIT Laboratories, a HealthTrackRx company, Awarded Group Purchasing Contract from Vizient, Inc. for GuideMed® a New Clinical Solution to Prevent Opioid Misuse

DENTON, Texas — AIT Laboratories, a HealthTrackRx company, has been awarded a group purchasing contract from [Vizient, Inc.](#), the largest member-driven healthcare performance improvement company in the country.

The agreement provides enhanced savings on AIT's specific clinical solution, GuideMed®, which is aimed at preventing opioid misuse to Vizient's diverse membership and customer base, which includes academic medical centers, pediatric facilities, community hospitals, integrated health delivery networks and non-acute health care providers.

Opioid misuse is now the number one cause of preventable death in the United States. According to the Centers for Disease Control and Prevention (CDC), more than 33,000 people died from opioid overdose in 2015 and more than half of those deaths involved a prescription opioid. Each day 91 people die from opioid overdose.

Opioids are powerful narcotics prescribed primarily for pain relief. Prolonged opioid use can cause physical dependence. Opioid misuse and addiction are possible complications if patients are not monitored closely, but healthcare practitioners have struggled to monitor patients due to operational constraints. GuideMed removes those constraints.

Many states and the CDC have issued guidelines to govern how opioids are prescribed and call on healthcare practitioners to monitor their patients more closely. In November 2016, the Surgeon General issued a comprehensive report asking for greater efforts to prevent opioid misuse. GuideMed facilitates prevention efforts by completing patient monitoring tasks and providing detailed reports, so healthcare practitioners are able to focus on caring for patients and prescribing responsibly.

"We saw a problem and built a solution," said Scott LaNeve, AIT's Senior Vice President of Health and Patient Care Systems. "We place our nurses on site to help physicians define and execute their prescribing protocols and best practices. Our onsite staff uses our proprietary, patent pending software application to automate and document the protocols, enabling better outcomes, reduced liability and higher operational efficiency. There is no other program like it."

About AIT Laboratories, a HealthTrackRx Company

AIT Laboratories, a HealthTrackRx company, is a leading clinical solutions company that strives to improve health outcomes and patient care by assisting providers mitigate risk in treating substance use disorder through prevention, testing and compliance. Our goal is maximum information for providers at the lowest cost to the healthcare system. For more information about GuideMed®, visit www.guidemed.com. For more information about AIT Laboratories, a HealthTrackRx company, visit www.healthtrackrx.com.